

Southern California High Performance Consortium

(<http://www.myerscontainer.com/hpec/schpec.htm>)

Learning Tour

Aluminite - February 27, 2007

We held our second learning tour for the Southern California High Performance Enterprise Consortium at Aluminite in Fontana. Aluminite manufactures screen doors and windows at multiple facilities in the United States and has been implementing lean business tools for about two years. We had over 25 participants from many companies and worked on three topics with remarkable success: ✓1) Validate ability to bring on new customer ✓2) Streamline the Will Call Process ✓3) Layout suggestions for door line.



To: Kyle Stavig, Myers Container – President krstavig@myerscontainer.com
From: Charlie Hopewell, VP Operations - Aluminite

The power of someone else's eyes! That's the sell for Aluminite. When someone lives and breaths in the daily process of their plants, it's just incredibly difficult to see areas of potential improvement. New eyes, new perspectives, new ideas – and best of all – new relationships that come up along side of you to HELP you get through it.

The one key element that continues to run true in all of these tours we either participate in or host... we're all in this together. As Deming so aptly phrased it "You don't have to do this. Survival is an option!"

A HUGE thanks to the participants, the Aluminite South location and to Andrew and Jesse for the hard work preparing for a very productive day. We can't begin to tell you all how much we appreciated the ideas and time. We also can't WAIT to play in your sandbox as well.

